



FLORIDA DEPARTMENT OF
EDUCATION
fldoe.org

APPRENTICE FLORIDA

Pathways to Career Opportunities Grant Webinar Series

July 7, 2022

Florida Department of Education

www.FLDOE.org

Agenda

Welcome and Introduction

FDOE Webinar Logistics and Grant Application
Reminders

PCOG Webinar Series

PCOG Successful Programs

Questions

Webinar Logistics

- All participants will be muted for the duration of the webinar.
- How to submit questions during the webinar?
 - You may submit questions during the presentation through the webinar question and answer (Q&A) feature.
 - The Q&A will be utilized for questions throughout the presentation. Host and panelists will be able to see all questions and will respond in writing.

Note about Questions

- Invited presenters will not address any questions related to the Request for Proposals (RFPs) requirements.
- Questions requiring research will be submitted to the grant contact for posting as part of the Frequently Asked Questions process.
- For questions on the submission of RFP, submit your questions by July 1st to Charlie Feehrer, at Charles.Feehrer@fldoe.org.

2022-2023 Pathways to Career Opportunities Funding Opportunity (PCOG)

- Request for Proposal is located at <https://www.fldoe.org/pathwaysgrant/>
- A Notice of Intent-to-Apply for each grant proposal to be considered must be submitted to **FDOE by July 15, 2022** (by 5pm EDT).
 - <https://www.surveymonkey.com>
- Application **Due Date: July 15, 2022**, proposals must be received within the FDOE not later than the close of business (5pm EDT) on the due date.

PCOG Webinar Series

- **June 16, 2022**
 - [2022-23 PCOG: Funding Opportunities Webinar](#)
- **June 21, 2022**
 - [Apprenticeship 101: A Quality Assurance System](#)
- **June 22, 2022**
 - [CareerSource Florida: Resources for Successful Apprenticeships](#)
- **June 27, 2022**
 - [Can't Find Qualified Employees? Don't Keep Trying to Buy Them; Use Registered Apprenticeships to Build Them!](#)
- **June 29, 2022**
 - [Building Your Tech Talent Through Apprenticeship](#)
- **July 7, 2022**
 - [Highlighting Successful PCOG Programs](#)

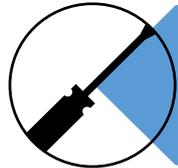
PCOG Successful Programs



Tools for a successful program



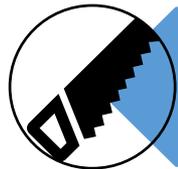
Have the right programs, evaluate your programs to ensure they are the ones in need within your region.



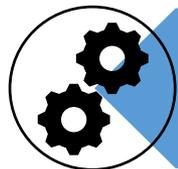
Enter this as a “partnership”. The employers are excited to be partnering with a local College that is supporting them and working hand and hand with them for the success of this program.



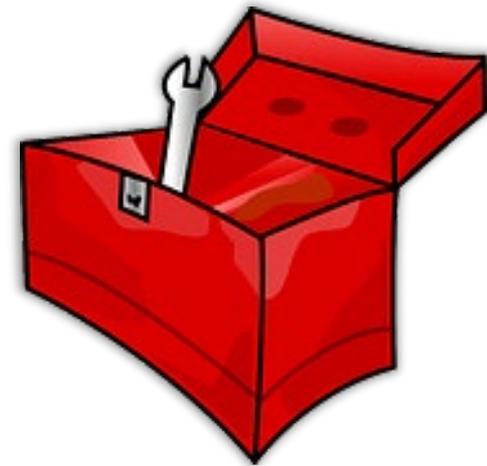
Communicate the right message, having a pointed message to the employers on “what is in it for them” is important.



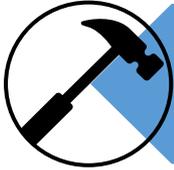
Hire the right staff. Have dynamic, outgoing, aggressive, sales oriented staff who love their job.



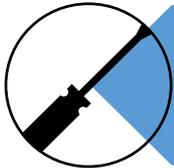
Outreach, outreach, outreach.
-Chamber events –Trade shows –Engage the schools



Tools for Recruitment



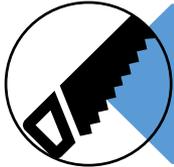
Encourage employers to consider the benefits of enrolling current employees in the apprenticeship.



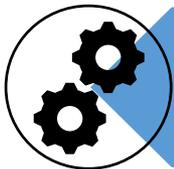
Work with employers to create recruitment materials that speak to the benefits of apprenticeships for the apprentice and to the employer's commitment to investing in and developing their staff.



Partner with local CareerSource boards to tap into their workforce board contacts who are looking for jobs.



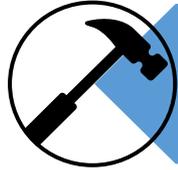
Partner with placement agencies to help match their candidates to employers interested in apprenticeship programs.



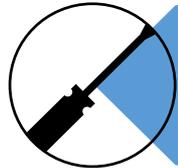
Partner with the industry associations who serve as a contact and liaison with their member employers.



Tools for Recruitment



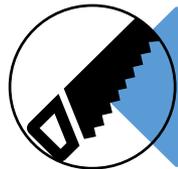
Bring in speaker – Program specialist arranges a time with the teacher to address students regarding preapprenticeship .



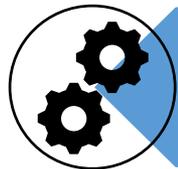
Promotion and marketing through a tv series shown to MS and HS students.



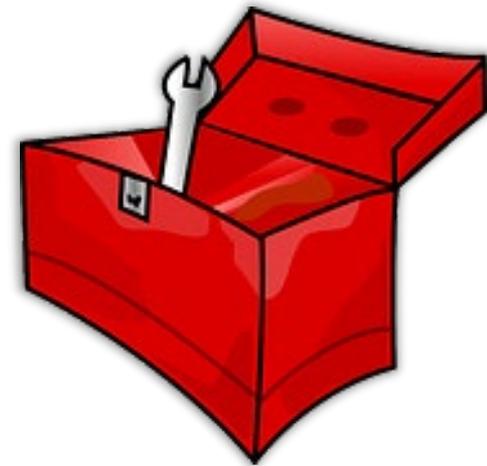
Partner(s) come into speak - preapprenticeship sponsor.



Set deadlines for returning all PCOG documents and Preapprenticeship applications and follow up regularly.



Prepare application packet – make copies for them and highlight areas to fill out.



2020-21 ABC Institute Inc.

ABC Institute Inc., was awarded \$341,500 in the 2020-21 PCOG grant year.



Occupations include:

Line Erector, Electrician, Sprinkler Fitter, Plumber and HVAC Installer/Service.



ABC Institute Inc., registered/enrolled 239 new apprentices who are also all employed!

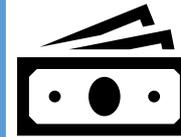


2020-21 ABC Institute Inc.

141 apprentices stayed on with the program to continue the second year training.



Those returning apprentices saw an average wage increase of 5%!



ABC has an innovative hybrid learning model that provides a mix of virtual live instruction and self-paced learning modules.



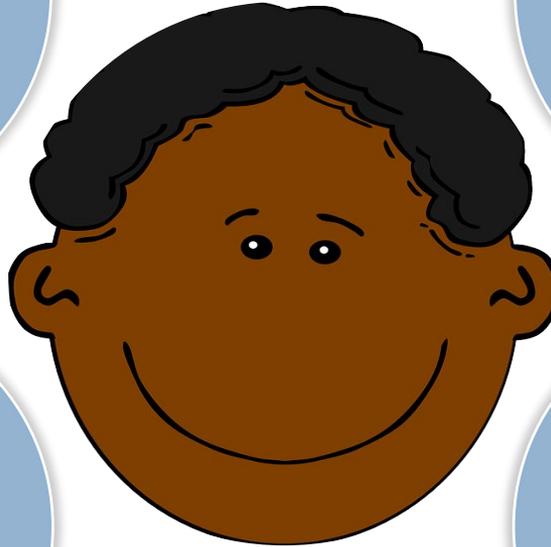
2020-21 ABC Institute Inc.

Marvin is a 2nd year electrical apprentice

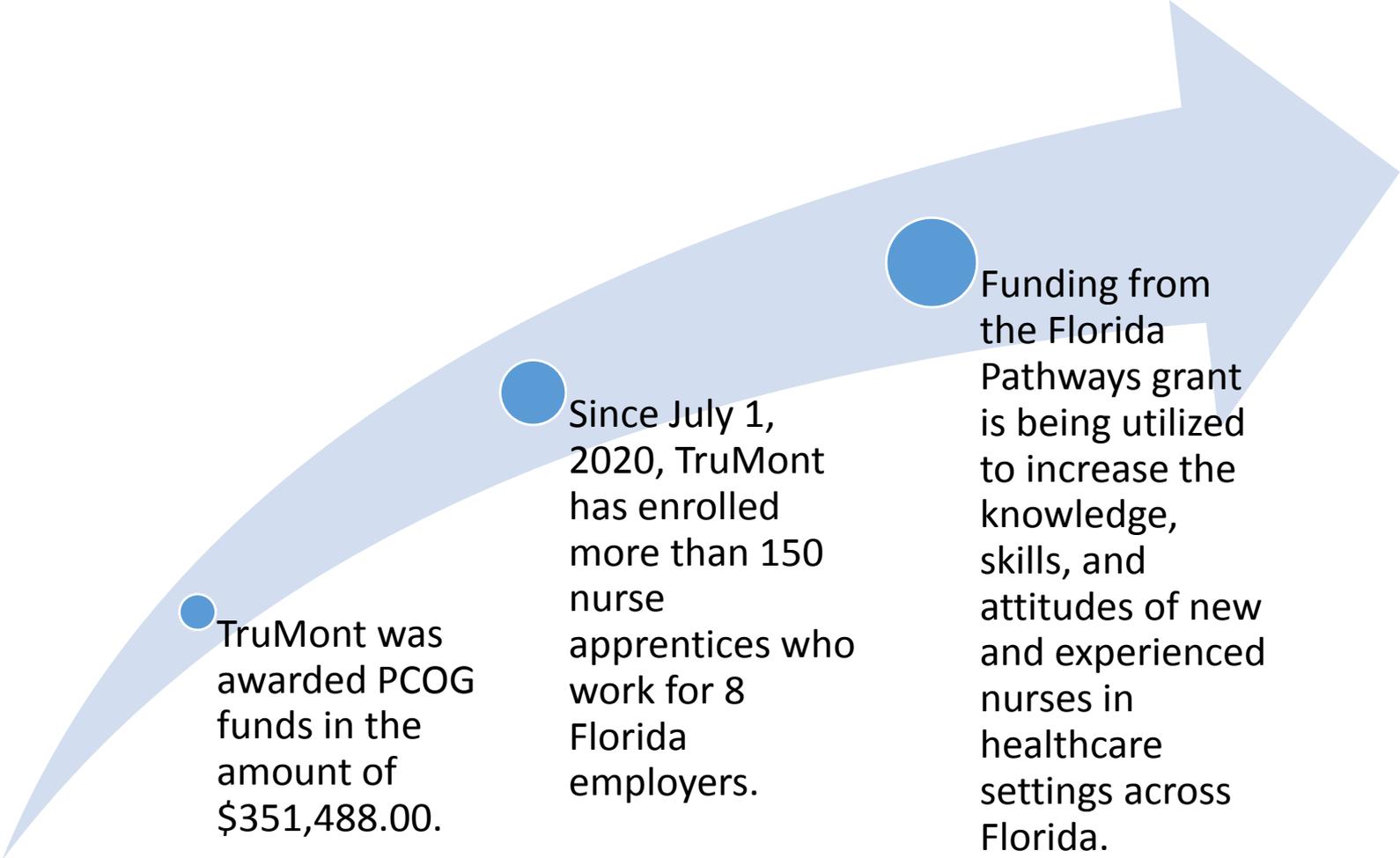
Marvin is employed with Advanced Electrical Solutions.

“Marvin has kept up with his academic responsibilities, such as OJT learning hours, maintaining regular attendance, and taking tests to advance his training.”

Marvin maintains a 3.32 GPA all while supporting his family and helping his ailing father.



2020-21 TruMont



TruMont was awarded PCOG funds in the amount of \$351,488.00.

Since July 1, 2020, TruMont has enrolled more than 150 nurse apprentices who work for 8 Florida employers.

Funding from the Florida Pathways grant is being utilized to increase the knowledge, skills, and attitudes of new and experienced nurses in healthcare settings across Florida.

2019-20 Jacksonville Electrical Joint Apprenticeship and Training Committee Inc.



JATC Adult was awarded \$180,103 in the 2019-20 grant year competition.



Enrolled/Registered 41 Preapprentices, 37 went on to employment!



Of those 37, 31 entered the 5 year registered program!

2019-20 Jacksonville Electrical Joint Apprenticeship and Training Committee Inc.

Preapprentice Testimonial

“ It is clear that the time that I spent in the Pre-Apprenticeship provided me with an essential framework that allowed me to successfully navigate both my application to the JATC and the rigors of stepping onto an electrical construction site for the first time in my life. ”

“ The program provided that framework with three key concepts: Understanding, Connection, and Opportunity. ”



2019-20 Jacksonville Electrical Joint Apprenticeship and Training Committee Inc.

Preapprentice Testimonial (cont.)

“ The understanding provided by the program came in the form an informative and engaging curriculum taught by a knowledgeable and friendly instructor. ”

“ The connection provided by the program came both in the form of access to work with union contractors and the ability to represent my skills and work ethic under the direct oversight of the committee. ”



2019-20 Jacksonville Electrical Joint Apprenticeship and Training Committee Inc.

Preapprentice Testimonial (cont.)

“ The opportunity provided by the program came in the form of an introduction to the career that will provide me with stable and rewarding employment for the rest of my life. ”



2021-22 Northwest Florida State College

Northwest Florida State College was awarded PCOG funds in the amount of \$116,954.



The occupations associated with the PCOG application are Computer Support Specialist and Network Support Specialist.



18 students have made inquiries to join the program. Three of those students have come from the English as Second Language (ESL) Program at Northwest Florida State College (NWFSC).



2021-22 Northwest Florida State College

Because of the abbreviated timeline (the grant is scheduled to end 6/30/2022), NWFSC has had to move up their 5-week boot camp to accommodate the A+ and Network+ certification prep training.



Northwest Florida State College's ability to remain flexible will ensure their sustainability with their apprenticeship program.



2019-20 Orange County School District

Orange County School District was awarded \$206,684 in the 2020-21 PCOG grant year.



Occupations include:

Medical Assistant, EKG Technician, Phlebotomist.



OCSD registered/enrolled 14 new apprentices!



2019-20 Orlando County School District

- Apprentices will go through the Medical Assistant program at Orange Technical College Westside two days per week, while working part-time in an Orlando Health medical office three days per week.
- Apprentices are placed in a medical office where they are trained on the skills that are introduced to them during classroom instruction.
- This scheduling model allows apprentices to master all necessary clinical and administrative skills needed to be successful and begin a career in their field as they complete the program. They get to “Earn While They Learn.”



2020-21 Florida International University

FIU was awarded \$428,417.00 in the 2020-21 PCOG grant year.



Occupations include:

Solar Photovoltaic Installers, Sprinkler Fitter, Construction, Electrical, and Plumbing.



FIU registered/enrolled 297 new apprentices!



2020-21 Florida International University



“We are mission oriented, constantly removing the obstacles that hinder the completion process, through constant communication via our instructors, training assistants, success coach, workforce specialist and the members of the staff”



“Through constant communication we can identify the obstacles and assist with solutions and referrals (things like transportation, uniforms, work boots, referrals for daycare and documents needed for employment)”



“We see the results of our mission with the number of completers and students employed.”

2022-21 Florida International University

FIU highlighted the following students who have all completed the entire program and are now employed.

- 🗑️ Thunder Electric
- Electrical Helper
- \$18.00/HR

Ms. Garcia



- 🗑️ Atlantic Sapphire
- Safety Coordinator
- \$28.00/HR

Mr. Zitzun



- 🗑️ Horse Power Electric
- Electrical Helper
- \$16.00/HR

Mr. Del Risco



- 🗑️ Spike Electric
- Ground man
- \$16.50/HR

Mr. Fils



“ Our team empathizes soft skills and wrap-around services that include, mental assertiveness, success coaching, and employability & communication skills. ”

Questions?



www.FLDOE.org

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